

Offshore Wind Trade Mission to the IPF 2023

Baltimore, USA

wind &
water
works

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windandwaterworks.nl

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Foreword Bart van Bolhuis

Minister / Counselor for Economy and Climate

Embassy of the Kingdom of the Netherlands



Dear IPF participant,

Offshore wind is expanding rapidly in the United States of America these days. New areas in the Gulf of Mexico, the East and the West Coast are being auctioned and developed. Combined with the financial incentives in the Inflation Reduction Act this will result in a further development of offshore wind. In this expanding field it is even more important to share our experiences and our lessons learned between the Netherlands and the United States. Working together will not only bring down the cost of offshore wind, also on, for example, the ecological effects we can make progress.

Let's build on this momentum for offshore wind together.

I want to offer a thank you to our friends at the Business Network for Offshore Wind for convening this International Partnering Forum (IPF) on Offshore Wind and congratulate them with this tenth anniversary of the IPF. Here in Baltimore I hope you get a chance to meet our Dutch companies and our many colleagues in the communities of industry, government, and knowledge who are present here at the 2023 IPF. Please stop by Booth #914 which is our "hub". In addition, there are multiple other stands with Dutch connections on the Expo floor. You can read about these companies in this Mission Booklet.

Sincerely,

Bart van Bolhuis
Minister / Counselor for Economy and Climate
Embassy of the Kingdom of the Netherlands

Foreword Arjen Schutten

Holland Home of Wind Energy



As the managing director of Holland Home of Wind Energy (HHWE), it is a privilege and a pleasure to present this Dutch business delegation with broad expertise in offshore wind to all participants of the IPF 2023, here in Baltimore.

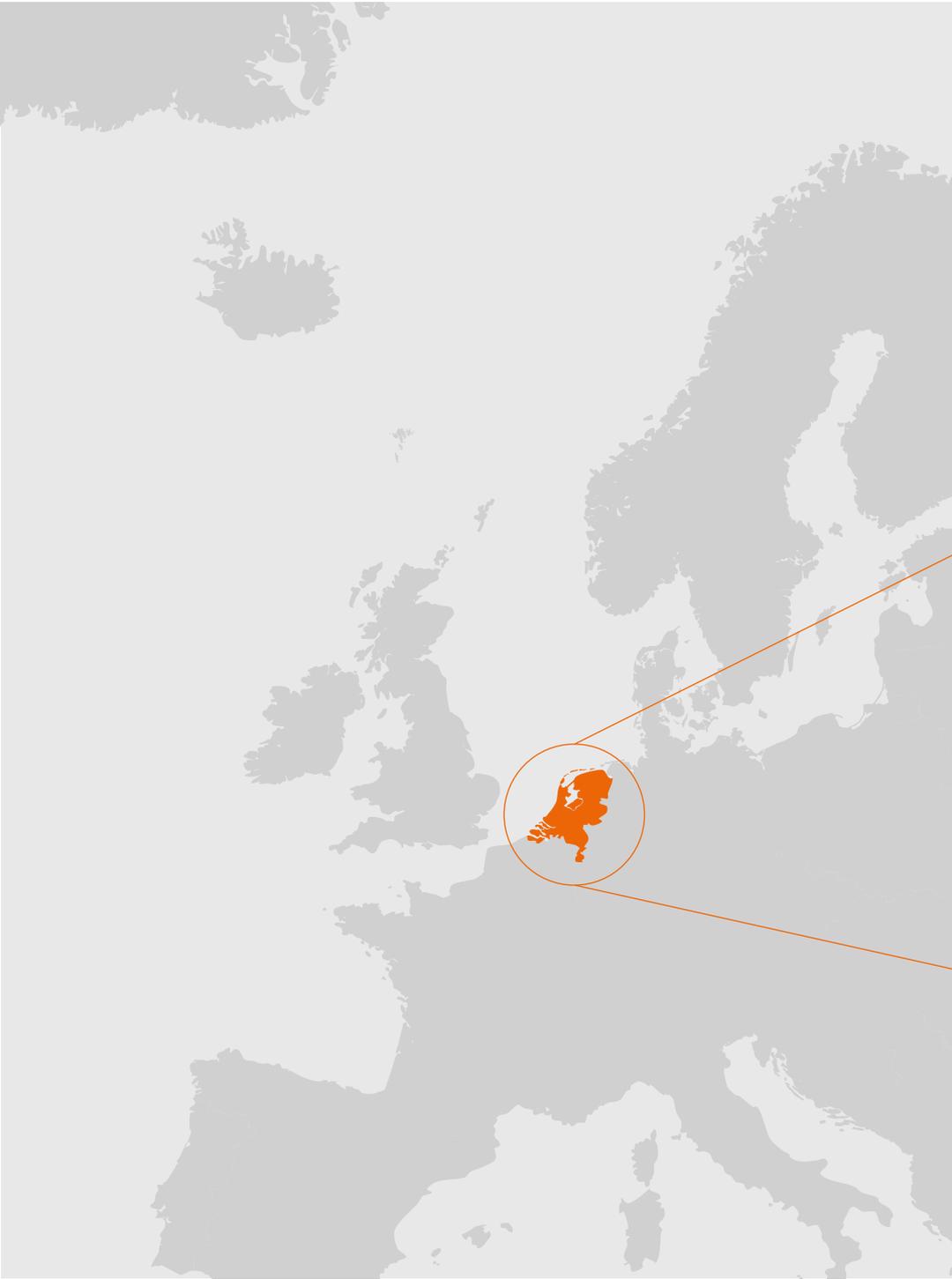
Offshore wind is a fascinating industry where various businesses meet – maritime, offshore engineering and construction, renewable energy, power transmission and marine operations. Concerns over energy security and the negative impact of fossil fuels on public health and environment are not the only driving forces behind the growth in offshore wind. Vital clean energy sectors in the world also spur technology development, global competitiveness and high quality green collar jobs. The Biden Harris administration estimates that as many as 80,000 new jobs in the US wind-energy sector could be created by 2030.

For the Dutch, working at sea goes back many years. For centuries, Dutch companies have worked offshore gaining a deep understanding of the specific conditions above and below sea level that can make or break projects in infrastructure, industry and the environment. Combining this with our years of experience in wind energy, we now benefit from a highly valued ecosystem for development and use of our natural resources towards a more sustainable future.

The prospects for offshore wind in the US are enormous, including the development of a robust supply chain. The Dutch offshore wind sector is excited to partner with the US in its investment toward a mature offshore wind sector, to share our knowledge, collaborate and co-invest in both standardized and innovative solution with agencies, sector researchers, developers and stakeholders, in every step of the journey.

I hope this edition of the IPF will provide all participants with plenty of business opportunities and will be the basis of many long lasting beneficial relationships between American and Dutch companies.

Arjen Schutten
Managing Director HHWE



The Netherlands



Locations

1. Amsterdam (and Airport Schiphol) | 2. Arnhem |
3. Assen | 4. Breda | 5. 's Hertogenbosch | 6. Eindhoven |
7. Enschede | 8. Groningen | 9. Haarlem | 10. The Hague |
11. Leeuwarden | 12. Lelystad | 13. Maastricht |
14. Middelburg | 15. Rotterdam | 16. Utrecht | 17. Zwolle |

Introducing the Netherlands

Creating resilient and sustainable solutions for local challenges

How do the Dutch make a difference?

Through their interactive approach to finding innovative solutions to the big challenges facing the world today. The Dutch way of thinking and working has been shaped by centuries of living in the low-lying delta of the Netherlands. Through the ages, the Dutch have joined forces to find ingenious ways to tackle challenges like water, urbanisation, energy, food, health and security. By being inventive, pragmatic and open to new challenges, the Dutch have created a flourishing and resilient land.

The Netherlands is a constantly evolving ecosystem of cities, industry, agriculture and nature, all integrated through smart infrastructure. It is a source of knowledge and experience that the Dutch are keen to share with others. Learning from the past to create a better future. Together, seeking sustainable solutions for the most liveable world.



Worldwide ranking

- 1st At WEF's ranking of most competitive economies in Europe. 4th in the world. (WEF, 2019)
- 1st Production and auctioning of cut flowers and flower bulbs
- 1st World's largest flower exporter
- 2nd Largest exporter of agricultural products in the world (WTO, 2019)
- 4th Best at Global Innovation Index (GII, 2019)
- 5th Greatest place to live (World Happiness Report, 2019)
- 6th Largest exporter of goods in the world (CIA World Factbook, 2019)
- 7th Largest foreign investor in the world (1,256 billion US dollars)
- 7th Largest recipient of foreign investment in the world (801 billion US dollars)
- 8th Largest importer of goods in the world (507 billion US dollars)

Facts & Figures

- Official name Kingdom of the Netherlands
- Form of government Parliamentary democracy (cabinet of Prime Minister and Ministers) within a constitutional monarchy
- Head of State His Majesty King Willem-Alexander, King of the Netherlands, Prince of Orange-Nassau
- Capital Amsterdam
- Seat of government The Hague
- Administrative structure The kingdom consists of four entities. The Netherlands and three territories in the Caribbean: Aruba and Curaçao and St. Maarten. Number of provinces 12. Special municipalities: The overseas islands of Bonaire, Saba and St. Eustatius, all three of which are situated in the Caribbean.
- Surface area 41.543 km²
- Location Western Europe, by the North Sea, bordering Belgium and Germany
- Number of inhabitants 17.4 million (2021)
- Number of inhabitants per km² 517 (2021)
- Monetary Unit Euro • Languages Dutch and Frisian (On the overseas islands also English and Papiaments)
- GDP per capita 51,064 euros (World Bank, 2020)
- Unemployment rate 3,1% (CBS, 2021)
- 90% of all Dutch people speak English

Sources: The Netherlands Compared, CBS, DNB, World Bank, IMF, OECD, WTO, UNCTAD, EIU, IMD Business School

Company Profiles



Atlas Professionals

Atlas Professionals is an international recruitment and HR services company specializing in both white- and blue-collar recruitment for the Energy, Marine & Renewables industries.



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Operating globally with offices in 23 countries, we strive to create a reliable, agile and sustainable business environment where Professionals can secure the career they deserve whilst giving our clients access to the best talent our industries have to offer. We do this by offering bespoke solutions – along with comprehensive recruitment planning and workforce development strategies.



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With more than four decades of experience under our belt, and local offices in the United States, Atlas Professionals is dedicated to ensuring that our clients and our professionals remain at the frontier of the industry. Atlas Professionals provides proficient, qualified and experienced Renewables personnel on a permanent, ad-hoc or direct hire basis.

Since the emergence of offshore wind in the US, Atlas Professionals has served as a valuable knowledge partner to the industry; supporting our clients, training providers, community outreach programs, academia and the unions on the significance of work force planning and development.

As part of this monumental energy transition, Atlas Professionals is committed to creating US jobs with a diverse and equitable workforce for future generations.

Atlas Professionals Boston

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We understand the short term need of EU specialists working alongside US homegrown talent to impart knowledge and operational know-how on these projects. From experienced specialists to onshore project support and union labor Atlas Professionals can facilitate a multi skilled workforce to meet project objectives.

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CAPE Holland

ALL WAYS DRIVEN

We are passionate about piling; we continuously improve the performance of pile installation and removal: faster, easier, smoother and more sustainable. We love to make impact and contribute to good vibrations. Our customers' offshore oil, gas and wind projects are of the greatest significance. These mighty constructions require solid foundation, and we are there to support them with the smartest piling equipment and all our knowledge, skill and craftsmanship. At CAPE Holland we proudly build on six generations of piling experience. We get the job done!



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PILING OUTSIDE THE BOX

Above all, we are solution providers. We think in possibilities. Whether we need to be creative in sourcing the proper equipment for you, or the situation requires an 'out-of-the-box' approach. We are the pioneers in offshore vibro driving. Our work includes research, design, and engineering. We try and test. Both behind a desk, and with our feet on deck. Resourceful as we are, we've invented better tools by learning from onshore piling, combining functionality, reducing frills and adopting to the most demanding circumstances. Challenge us, like we challenge ourselves!



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BUILDING ON PARTNERSHIPS

As a family business, we believe in the power of collaboration. Whether it's among colleagues or with customers and business partners: together is better. That means we listen, empathize and think along with you. And we value the exchange of knowledge. We are no-nonsense people, too: we do what we say and we say what we do. Since relationships are built on trust, we take our responsibilities seriously. Not just in doing business and optimizing work safety, but in respecting our planet and expanding renewable energy as well. We realize our offshore work has an impact on sea life. Therefore, we're constantly looking for ways to work as quietly as possible.

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CORROSION



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CORROSION has been in the business of protecting offshore wind farms, vessels and onshore applications against corrosion and fouling since 1993. From our humble beginnings in the small town of Moerkapelle in the Netherlands, we've grown into an internationally recognized leader in creative, sustainable, state-of-the-art solutions in corrosion and cathodic protection.

Our highly sophisticated ICCP and ICAF systems are utilized by companies large and small around the world, protecting their valuable assets and equipment in even the toughest and most demanding conditions. Excellence is born of experience and expertise, and our unique research laboratory at our global headquarters in Moerkapelle is the beating heart of our company. It's where we test and develop new products and services, enabling us to lead the way in creating innovative anti-fouling and corrosion solutions.

Over the last three decades, we've expanded not just in terms of what we do, but also geographically, with successful subsidiaries everywhere from Germany and France, to China and Vietnam.

CORROSION is the global market leader in protecting wind turbine foundations in an environmentally friendly way by using ICCP. Since 2008 we protected more than 2.200 foundations and installed more than 3.200 systems.

Our slogan is 'Let's make wind truly sustainable' – words we put into action every day around the world by providing state-of-the-art solutions for the foundations of wind turbines among other things. What few people may realize is that traditional methods of protecting metal surfaces against corrosion in offshore environments are by no means pollution free. The result? Some wind farms are far more eco-friendly above water than below it. By choosing our unique ICCP solution, we are helping to make wind turbines as clean and sustainable as the energy they produce. Something we hope and believe the whole industry can achieve by embracing new technologies.

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C-Job Naval Architects

As a dedicated naval architect, C-Job is driving change. We are passionate about making it happen: a sustainable maritime industry in one generation.



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Architectural innovation is our job. We help our clients to build better ships, become 100% sustainable, and run better because of it. Our portfolio of services, designs, and programs guarantees better OPEX and CAPEX for new vessels, as well as existing ones.

We are a diverse team of over 180 professionals experienced in all phases of ship design from feasibility through production. Our independent position means we serve our clients as a knowledge partner helping them find the right unbiased solution for their needs.

For more information, please visit www.c-job.com.



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C-Job provides industry leading naval architecture and marine engineering services to the offshore wind industry. We continue to build on our experience by supporting ship owners, installation contractors, and developers with innovative solutions to meet the unique challenges of the US offshore wind industry.

Some of the vessel types we are experienced in include:

- Jack-up Wind Turbine Installation Vessels (WTIV)
- Floating Offshore Heavy Lift and Installation Vessels
- Service Operation Vessels (SOV)
- Offshore Wind Feeder Vessels (OWFV)
- Cable Laying and Repair Vessels (CLV)
- Anchor Handling Tugs (AHT)
- Many more...

We support our clients from the very early stages of ship design with feasibility studies, developing business cases, all the way through the design process to the shipyard production engineering and building supervision. We then continue our services throughout the life of the vessel bringing ongoing innovation to project outfitting and vessel operations through our consulting services.

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The pioneers of offshore engineering

NOV is a leading provider of technology and equipment to the global energy industry. GustoMSC, part of our Marine and Construction business, is recognized for providing advanced design & engineering consultancy for mobile offshore units such as Wind Turbine Installation Vessels and reliable equipment like jacking systems and heavy lift cranes. In close cooperation with our clients, we translate experience, science, and technical knowledge into realistic & innovative ideas.

The performance of new and existing jack-ups, vessels and semi-submersibles is further optimized by our operational support and engineering consultancy. In this way, GustoMSC enables and supports safe and efficient operations at sea, contributing to a sustainable future.

Offshore Wind Installation in the U.S.

Meeting the U.S. offshore wind target of 30 GW installed capacity by 2030 will present significant supply chain challenges and opportunities. GustoMSC is widely involved in these developments through the design of capable Wind Turbine Installation Vessels, Blade Installation Vessels, larger jacking systems and cranes as well as feeder vessel solutions.

Jones Act-compliant vessel

The construction of the Charybdis WTIV is an important step, led by Dominion Energy. The vessel is a GustoMSC NG-16000X-SJ design being built at Keppel AmFELS, Brownsville, Texas. It will be one of the world's largest jack-up vessels, due to be operational at the end of 2023.

Feeder solutions

In parallel, GustoMSC has been developing various feeder solutions among which the Steady Top Feeder Vessel. This specially designed transport vessel will be able to load WTG components in port and transport them directly to the field. At the site, a dedicated WTI Jack-up will be able to lift-off WTG components safely from a motion compensation platform. In addition, GustoMSC is developing moored feeder solutions, jack-up feeders and docked feeder solutions.

Based on its expertise and track record in jack-up vessels and the offshore wind market GustoMSC is well positioned to support clients in conceiving and realizing dedicated and integrated solutions to meet the requirements of US offshore wind turbine installation.

Holmatro Industrial Equipment

THE Dutch MANUFACTURER of high-pressure hydraulic tools & systems:

- +55 years of experience
- Application knowledge
- Innovative & qualitative design
- A/Z project support
- Premium service concept



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Since the introduction of the TP levelling set in 2009, Holmatro Industrial equipment has expanded its product range for offshore (wind) applications. Besides hydraulic solutions to level and fixate wind turbine foundations such as transition pieces and jackets, we have proven ourselves in the field of cutting applications, seafastening, deck handling and skidding solutions.

Your reliable choice in demanding circumstances, for the whole OWF supply chain:

- Transport
- Installation
- Maintenance
- (Onsite) Service
- Decommissioning

Holmatro Industrial Equipment

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Huisman

We are Huisman. We design, manufacture and service heavy construction equipment for the world's leading companies in the renewable energy, oil and gas, civil, naval and entertainment markets. Our products range from Cranes, Offshore Wind Tools, Pipelay and Drilling Equipment to specials.

The history of Huisman is one of setting new industry standards. Of making impact, since 1929. With step changing technical solutions that vary from stand-alone components to highly engineered integrated systems. From concept to installation and lifetime support.

With our passionate workforce and worldwide production, service and sales facilities, we are equipped for impact in these times of transition.



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As an early entrant to the offshore wind market, InterDam developed a range of weight-saving products that comply with the DNV-ST-0145 standard for offshore substations. InterDam's G21 light-weight sandwich panels provide the most cost-effective solution for internal and external walls of offshore wind substations. As well as reducing topside weight, InterDam's panels are easy to transport and are easy to install.

InterDam also used its extensive offshore experience to develop a range of fit-for-purpose fire doors that maximize lifespan and minimize maintenance in harsh offshore conditions. Our weather-tight, durable fire doors can be applied both in substations and in the Transition Pieces of the wind turbines.

We have supplied our products to over 60 number of OSS and HVDC platforms worldwide for major operators as Ørsted, TenneT, EnBW, Iberdrola, EDF, Vattenfall, RWE and Parkwind.

Design, engineering, fabrication, supply and installation of architectural products for the Offshore SubStations or HVDC platforms.

- External wall panels
- Internal wall panels
- External double sealed doors
- Internal doors
- External windows
- Deck insulation
- TP/MP Doors

InterDam BV

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Guido van der Zwet

President iPS Powerful People LLC
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iPS Powerful People

iPS is your international personnel provider in the Maritime, Offshore Wind, Oil & Gas and Tunnelling industry!

The company was founded in 1988 and is headquartered in The Netherlands with offices and representatives in Australia, Dubai, Germany, Lithuania, Mexico, South Africa, the United States of America, United Kingdom and more.

iPS has extensive experience in offering personnel to the Offshore Wind Sector in both Europe and Asia. For over a decade we have provided personnel in 80+ different Offshore Wind farms on both operational as administrative / engineering / management levels.

For over 35 years, iPS offers local and international recruitment and payroll solutions. We offer both white collar (administrative, management) as blue collar (operations, crew) personnel.

We are looking forward to further develop the Offshore Wind workforce by offering qualified, experienced and knowledgeable candidates to the industry.

What can you expect?

We offer high global and personal service, transparency, qualified staff and crew, flexible and professional personnel solutions, 24/7 responsiveness and complete cross border payroll services.

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Maritime Research Institute Netherlands (MARIN)



Arjan Voogt

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MARIN is a globally recognised top institute for hydrodynamic and nautical research in the Netherlands. Our mission is 'Better Ships, Blue Oceans': we stand for clean, smart and safe shipping and sustainable use of the sea. We do this as an independent knowledge partner for the maritime sector, government and society.

MARIN USA Inc has branch offices in Houston and Chesapeake Bay. Both offices act as a bridge to the knowledge centre at MARIN in Wageningen The Netherland by connecting U.S. clients to the experts in Wageningen.

MARIN provides local client support, third party verifications work and design optimization studies, including floating wind simulations and model tests for design verification.

The Houston offices also includes a Bridge simulator facility to assist our clients with Port development, Approach manoeuvres and Wind turbine installations.



Erik-Jan de Ridder

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We like to use our knowledge to make innovative solutions workable. Wind turbines, wave energy conversion systems and marine current turbines need to be able to withstand the forces of nature and generate as much power as possible.

As well as contract research for customers, we initiate projects and support networks to encourage cooperation in the industry. We supply concrete products such as workability analyses for the maintenance of structures and the optimisation of maintenance vessels, including motion compensation and on-board advice systems.

We partner with you from concept to design, offering our expertise and experience, using in-house developed tools and methods matching your needs and adapting to your deadlines. Our tools and methods range from use of databases and simulations towards model scale experiments, simulators/virtual reality and full scale monitoring.

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Connecting the future of energy

The offshore wind industry is constantly evolving. At the same time, operational efficiency, improving sustainability and safety are of great importance. Drawing on a wealth of knowledge and experience, IHC Offshore Energy is ready to support you to stay ahead of these developments.

We are a leading supplier of reliable and advanced vessels, equipment and services for the offshore renewables and telecoms' markets. We can help you to achieve more efficient and sustainable offshore operations with designs, assets and services that are aimed at achieving maximum safety, performance and reliability.



Robert Haylock
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Sophisticated designs based on shipbuilding experience

We have a proven track record in delivering a range of (integrated) vessels, vessel designs and equipment, which can be adapted to include various sustainable solutions. As such, we offer a sophisticated range of:

- Inter array cable lay vessels
- Export cable lay vessels
- (Commissioning) Service Operation Vessels
- Mooring Installation Vessels,
- Anchor Handling Vessels and
- Offshore support vessels

Everything to complete your mission

We have been providing equipment and technical expertise to the global cable lay market for over 30 years. Our philosophy is to build safe and reliable equipment that is easy to mobilise, simple to operate and maintain and improves operational efficiency. Our mission equipment portfolio includes:

- power cable installation equipment including carousels and quadrant handling systems.
- tracked cable tensioners and winches.
- Tracked trenching vehicles, jet sleds and power cable ploughs.
- Specialist launch and recovery systems

Customised solutions based on partnerships

Creating the optimal solution for our customers is at the core of our business. Our holistic approach starts with your project requirements. This includes a complete in-house package, from concept design to vessel delivery, with after-sales contracts. Our service portfolio includes 24/7 support, training courses, equipment mobilisation plans, upgrades and refurbishment, rental equipment and consultancy opportunities.

IHC Offshore Energy is part of Royal IHC. Our experience dates back to the mid-seventeenth century. As we navigate new waters in an ever-changing world, our aim remains unchanged: to discover the smartest, safest and most efficient way forward together with our customers.

Together, we create the maritime future.

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Seaqualize

Seaqualize is a young Dutch offshore tool development company, which builds and rents out the world's most sophisticated Balanced Heave Compensation (BHC) tools, which can be placed in any standard heavy lift crane hook: The Heave Chief. It offers full vertical position and load control (Active Heave Compensation or "AHC") over delicate heavy loads. We can hold heavy loads still during floating to floating lifts, quick lift them from deck to prevent re-hits or gradually introduce loads to minimize harmful dynamic loading: Don't worry about heave, we've got that covered.



Gjalt Lindeboom

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By using the Seaqualize tooling, any standard heavy lift crane can be upgraded, to facilitate safe and controlled lifts from any Jones Act compliant US built and flagged supply vessel. This allows components to be fabricated in the US and shipped to any installation vessel of the coast, without the need to look for sheltered weather conditions. As the tool is placed in the crane, only 1 tool is needed irrespective of the number of supply vessels used, limiting the CAPEX required in the supply chain.



Eelke de Vries

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Our tools help clients to minimize their risk of delay due to waiting on weather, and offer them full control and higher levels of safety during the lifting and installation of Wind Turbine components. The first two commercial scale windfarms to be installed of the US east coast in 2023 have both chosen to use the Seaqualize Heave Chief for their operations, making it the most proven technology in the market to tackle work-limiting heave motions.

The current fleet of tools range from ~300mt to max 1100mT capacity. The tools are battery powered, with minimal crane interfaces and can operate ~12hrs on a single charge. We offer a wide range of simulation analyses which can be customized to run any offshore lifting operation, and jointly investigate lifting hazards, calculate workably for a specific operation or train operators.

Seaqualize is based in Utrecht, Rotterdam and The Hague.

Seaqualize

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Sif Netherlands B.V.

Sif, founded in 1948, is a company with a solid track record. From a purely manufacturing company of large, thick tubular steel structures, the company has transitioned towards a total solution provider of offshore wind monopile foundations. Sif employs over 600 people at two manufacturing sites in the Netherlands: Roermond and Maasvlakte 2 (Rotterdam). Sif is listed on Euronext Amsterdam since May 2016.



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The Roermond plant, which covers more than 100,000 m2, specializes in the manufacture of cans and cones, transition pieces, pin piles, jacket legs and pile sleeves.

The Maasvlakte 2 plant has a state-of-the-art layout for monopile fabrication, over 62 hectares for storage and transshipment with expansion options, with perfect access to the open North Sea.

What we are proud of:

- More than 2,000 monopiles and transition pieces produced.
- Highly automated production processes.
- Early involvement with our customers.
- Powerful partnerships.
- Unique know-how and expertise in rolling and welding.
- Financially sound.
- Proven track record of high quality, delivery on time within budget.
- Robust quality and HSE procedures.
- Relentless focus on sustainability and our employees.



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Sif has over 20 years of experience in the manufacturing of monopiles and transition pieces. Sif has constantly invested in manufacturing capabilities in order to follow the technical developments in the monopile foundations industry. In fact, Sif is regularly one step ahead of the market, creating new possibilities for the use of monopiles as the preferred foundations solutions for future projects.

As for the transition pieces, Sif provides the primary steel components for the TPs. For the secondary steel package, coating and final completion of the TP structure, Sif has excellent collaborative relationships with industry-respected partners and subcontractors.

In recent years we have seen the development of a new foundation concept being the TP-less solutions. Sif has already gathered several years of experience with this new concept.

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W <https://sif-group.com/en/>

Sif capabilities Monopiles:

Diameter: 11 metres
Weight: 1,800 tonnes
Length: 105 metres
Wall thickness: 160 mm
Production rate: 4–5 per week

Sif capabilities Transition Pieces:

Diameter: 9.3 metres
Weight: 950 tonnes
Length: 32 metres
Wall thickness: 160 mm
Production rate: 4–5 per week

**Ingmar Otter**

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**Jan Eelke van der Meulen**

Sales Manager

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Since the founding in 1990, SMST has earned itself a good reputation in the field of supplying equipment to the offshore industry. With a strong focus on the renewable energy, systems are delivered to the offshore wind industry in particular. The SMST products cover a wide range of products for moving people and cargo, for drilling, pipelaying and specials. Through the unique combination of its in-house design and engineering expertise, production facilities, testing capacity, worldwide installation and service, SMST is able to deliver high quality engineering and product solutions that are distinctive in the offshore market.

SMST's equipment is installed on vessels worldwide; from America to Asia, from Scandinavia to South Africa. Besides delivering safe and efficient operations, the modularity of the products offer maximum flexibility to the international partners from various industries. For the offshore wind sector SMST has developed a complete system package including a range of gangways adjustable for various heights, modular offshore cranes which can be equipped with various knuckle booms and active heave- and (3D) motion compensation, and special handling equipment.

Before the offshore systems take shape, SMST is closely involved in the development of a product at an early stage. SMST cares about its clients and wants to be recognized as a company which delivers what it promises. High-quality solutions, competitive pricing, services and trainings are key in this process. We are continuously improving our products and services for the purpose of aligning them to the latest industry standards and are always looking for innovative, green solutions which may bring the industry to its next level of success.

For the future, SMST is to continuously develop offshore products and technology, with ambitious sustainability goals in mind. We will minimize energy consumption for all our products, keep our systems at the forefront of autonomy and intelligence and provide data-driven decision making tools to guarantee maximum benefits for SMST and its business partners.

SMST Designers & Constructors BV

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W www.smstequipment.com

Smulders

Smulders is an international organized steel construction company with approximately 1200 employees. The Group has branches in The Netherlands, Poland, Belgium, UK, France, Abu Dhabi, Qatar, Taiwan, Malaysia and India. The core activities are divided over 3 market segments: Wind & Renewables, Offshore Oil & Gas and Civil & Industry. The Group has over 50 years of experience in the engineering, construction, supply and assembly of steel constructions. In 2023, we will deliver our 2.600th offshore wind turbine foundation and 35th High Voltage Offshore Substation. In 2013 Smulders became part of Eiffage Métal, a subsidiary of Eiffage SA.



Eric Finé

Business Development Manager
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Smulders designs, fabricates, commissions and installs for the Offshore Wind Industry:

- Offshore Foundations: Transition Pieces, Jackets, TriPods, Floating Foundations
- High Voltage Offshore Substations, both AC and DC



Dirk Kassen

Business Development Manager
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Smulders

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SPT Offshore BV



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Thomas Agnevall
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SPT Offshore is a Business Unit within DEME Offshore specialized in suction pile foundations and anchors. In our 25 years of existence we were involved in the design, supply and/or installation of over 1,000 suction piles, including 116 wind turbine foundations up to 10 MW. Suction pile installation is silent. The installation force is generated by water pressure difference hence a minimum of energy is required to install a suction pile foundation. Suction pile structures can be fully decommissioned and even be reused.

Combined with the one-piece lift solution it can be considered as the most energy effective and silent foundation solution.

We offer a noise free solution for fixed turbine and substation foundations as well as anchor solutions for floating wind turbines. All based on proven technology.

Together with our industry partners we're developing the so-called Tri Suction Pile Caisson (TSPC). The TSPC combines the fabrication advantages of a monopile with the installation advantage of a suction pile jacket and more:

the TSPC can be split and float on the suction pile base. Because of the buoyance smaller Heavy Lift Vessels are required for foundation for larger turbines and in deeper waters.

For floating offshore wind suction pile anchors will be in many occasions the most advantage solution as suction piles anchors combine the following advantages in particular besides the noise free and fast installation:

- Large holding capacity also in vertical direction for tension leg moorings
- Combination of multiple anchor lines
- Limit amount of sediment required
- The seabed only requires a limit amount of sediment layers.

SPT Offshore BV

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Teal Energi

Teal Energi is a US based, technical staffing firm, focused on the energy and natural resources sectors.



Jennifer Svensson

CRO / Co-owner
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We have extensive resourcing experience supporting the successful execution of major capital project investments in the oil & gas, LNG, mining, and renewables sectors. We provide complete project lifecycle recruitment, payroll, and contractor management support, from the front-end engineering phase through construction and commissioning, to operations and maintenance.

Forged through a desire to provide best-in-class service to clients, candidates, and employees alike, Teal Energi was formed in late 2021 in Houston, Texas. With satellite U.S. operations in the Mid-West and North-East, and partner operations in Europe, the Middle East and Asia, Teal Energi is well positioned to support clients' needs both domestically and across the globe.



Mary Screven

Sr. Recruitment Consultant
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We are looking for customers that require technical manpower solutions in the US and can also assist with immigration activities for foreign labor.

Teal Energi

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Trelleborg Ridderkerk BV

Trelleborg Infrastructure's polymer sealing and damping solutions are built on deep expertise and decades of craftsmanship. When it comes to offshore wind, immersed tunnelling, dredging, water infrastructure, noise and vibration isolation, and high-performance special projects, the operational capability of our solutions are assured at the highest level, so our world keeps moving and working. We have unrivalled global reach, with feet-on-the ground local presence, cross-industry expertise and in-house end-to-end solution capabilities, combining to improve integrity, sustainability and efficiency, and accelerate performance across projects.



Cees Wien

Sales Manager

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Trelleborg Marine and Infrastructure's industry-leading solutions for offshore wind foundation seals are built on deep expertise and design knowledge to help you calculate the right specifications with accuracy and precision. Whether you are developing your first designs or innovating on your previous successes, our experience of working alongside contractors and subcontractors ensures that we deliver product excellence and support within your timelines.



Olivier Schuringa

Design Engineer

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We are proud to have been the trusted supplier for more than 3600 Foundation Seals in offshore wind over the last 15 years. Next to these seals we focus on providing solutions to offshore renewable energy market with airtight deck seals, inflatable seals, flange protection sealing system, flexible mooring system, self-activating seals, anti-vibration solutions, shock pads, fenders, compression seals, buoyancy, installation & inspection.

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ULSTEIN®

Ulstein Design & Solutions BV

ULSTEIN is a leading ship designer with proven track record in the offshore wind industry, providing clients with bespoke designs and engineering solutions.



Edwin van Leeuwen

Managing Director
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We design game changing ships for the offshore energy market. Sometimes brilliantly simple, sometimes sufficiently complex. ULSTEIN provides best-in-class solutions, combining a pragmatic design approach with extensive naval architectural skills and market knowledge. Through our dedication to innovation, application of expertise and commitment to quality, we create added value for our customers.



Nick Wessels

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Working together as a team, we push for sustainable solutions, developing state-of-the-art and fit-for-purpose ship designs that are cost-effective, safe, comfortable and providing an efficient working place for the crew.

For over 100 years, the family-owned ULSTEIN Group has been associated with innovation and quality in design and delivery, meeting the demanding marine challenges by embracing change and identifying opportunities. Our vision is to create tomorrow's solutions for sustainable marine operations.

ULSTEIN - turning visions into reality!

<https://ulstein.com/offshorewind>

Our design and services portfolio includes:

- Heavy Lift Foundation Installation Vessels
- Rock Installation Vessels
- Service Operation Vessels (SOVs/W2W)
- Heavy Transport Vessels
- Feeder Vessels
- Cable Lay Vessels
- WTIVs
- Operability studies
- Motion studies
- Clean power solutions
- Conversion design

Ulstein Design & Solutions BV

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We like to get in touch with

- shipowners that are in need of an experienced design partner to support realizing their ambitions in offshore wind
- (F)OWF developers to discuss the (future) needs and requirements for offshore wind vessels



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Tim Naber

Financial Director
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We perform a wide range of offshore high voltage activities for the connection and maintenance of offshore wind assets, covering array, export or interconnecting cables. Our track record covers a multitude of wind farms and substations. We employ the largest team of HV specialists in the industry. All our staff receive proper and project-specific in-house training and certification prior to every new project.

As a result, our professionals deliver the highest quality of work in shortest amount of time, with an outstanding safety record.

V&SH Offshore recently became part of the WTS Energy Group, thereby enlarging its global presence creating the ideal combination of a contractor's mind-set with the flexibility of a large global workforce. Early involvement with our clients is therefore the key to joint success. As experts in our field, we jointly work towards reducing offshore downtime and risks. These time-saving measures are engineered during preparation phases where team optimization and smart solutions are scrutinized to reduce offshore operation time.

For the benefits of both our clients and ourselves.

We are aiming to combine three goals – helping our clients become successful while improving the environment at the same time and create a well- trained local workforce.

Our aim is simply to become the best jointing company in the world.

V&SH Offshore

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HAND IN HAND DESIGN WITH THE EPC, OEM AND END-USER

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VDL Klima is specialist in designing, engineering and producing industrial heat exchangers & cooling systems for a wide range of industries, supporting its customers worldwide.

Besides one-off orders, we also produce in smaller up to larger series. Due to the fact that we are able to manage the entire process in-house (from design to production and assembly) we are extremely flexible throughout the entire project, allowing us to directly incorporate customer requirements as well as late changes into the execution of our production. As a result of that we have excellent control over cost and lead-time.

VDL Klima, part of VDL Groep, stands for “Strength through cooperation”. Working together with our customer and where its adding value also with our fellow sister companies as a partner to achieve the optimum result. Our experienced specialists work therefore closely together with your own experts in thermal and mechanical design and offer the best after-sales support. Collaborative, open and reliable is in our DNA, making our customers feel free to do what they do best in partnership. Working together to create the best product for your customer.

VDL Klima b.v.

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Vuyk Engineering Rotterdam BV

Vuyk Engineering Rotterdam is an independent engineering agency, specialized in complex maritime engineering projects. We are known for finding design and engineering solutions for high performance tailor-made vessel designs and conversions, mission equipment design and marine operations engineering. We have engineered some of the most complex and highly technical solutions for leading shipbuilders and marine industry players around the globe.



Nicky Mayenburg
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What sets us apart in the market is that three specialisms are represented in one office: vessel design, equipment design and operational engineering. We call this our trifecta focus on maritime challenges. Our team of more than 100 experienced engineers has a strong focus on safety, reliability, and compliance with industry standards, ensuring that our design solutions meet the highest quality and performance standards.



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As a supplier to numerous shipyards and marine contractors, Vuyk Engineering Rotterdam has all the in-house expertise to support innovative projects in various maritime markets: dredging, subsea, offshore, renewables and the heavy lift market.

Vuyk Engineering Rotterdam has provided design solutions in the following areas of work:

Vessel Design and Conversion:

- Service Operation Vessels (SOV)
- Foundation Installation Vessel (FIV)
- Turbine Installation Vessel (TIV)
- Heavy lift vessels
- Pipe lay Vessels
- Cutter Suction Dredgers (CSD)
- Trailing Suction Hopper Dredgers (TSHD)
- Sheerlegs
- Fall pipe and mining vessels
- Heavy transport Vessels

Equipment Design and Upgrades:

- Motion Compensated Gangway
- Moon pool equipment
- Rock dumping equipment
- WTG blade racks
- Motion compensated mission equipment
- Lifting equipment

Operational Engineering:

- Wind turbine transport & installation
- Motion and workability studies
- Transport analysis
- Temporary steel design
- Salvage and decommissioning operations
- Lifting, ballast, tow and mooring plans
- Dynamic Positioning calculations

Vuyk Engineering Rotterdam BV

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Whiffle

Whiffle is a leading provider in high resolution weather forecasting for the renewable energy market. Our highly advanced weather model makes renewable energy production more predictable, both in the planning & development phase and in the operational phase. Whiffle offers the world's first operational weather model based on Large Eddy Simulation (LES). The calculations of the weather model are run on graphic processing units (GPUs), allowing local turbulence and underlying processes and conditions in the atmosphere to be captured with unprecedented detail. The forecasts are further optimized by artificial intelligence and machine learning.



Fardau van der Galiën

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Bob Meijer

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Whiffle calculates wind speed and solar irradiation with horizontal resolutions of 10's of meters, including all effects of the surroundings: vegetation, landscape, sea state, obstacles, wake, and blockage effects. More accurate weather forecasting lowers financial risks (e.g. grid imbalance) and costs for energy companies. The model can also be used to optimize the site selection and layout of wind farms and solar farms to and better predict future energy yields: aspects that are important for lowering financing costs and increasing annual yields.

Whiffle would like to get into contact with companies active in the wind energy market (manufacturers, operators, developers, utilities, energy traders, engineering consultants) and weather service companies which could strengthen their proposition by using Whiffle's weather prediction.

Whiffle

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WIND Cable Services US inc.

WIND (www.wind.nl) is the worldwide logistics specialist for the subsea cable industry. We provide full-service solutions for the global transport, handling and storage of subsea cables and flexibles for the energy market, as well as cable recovery of subsea telecommunication cables.

Our client base includes subsea cable manufacturers, subsea cable installation companies, EPIC contractors and utility companies. With a dedicated operations team and expert cable crew, our mission is to deliver a safe, cost-effective and flexible service characterized by trust and quality.

Currently, we are operating several cable storage yards worldwide, suited for both temporary and long-term storage. Our facilities function as cable repair yards, where spare cables and additional accessories are stored together and ready to be loaded on board in case of a cable repair. Our 24/7 load-out team guarantees a quick response in case of offshore cable failures.



Tom Nooij

CEO
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Focus on QHSE

Attention to health and safety is paramount in everything that we do. This includes the health and safety of our clients and suppliers, as well as our own personnel. We gear our management processes towards delivering services of the highest levels in accordance with ISO 9001, 14001 and 45001 requirements. Complementary to ISO45001, we're currently working towards acquiring the Safety Culture Ladder (SCL) certification.

Flexibility is key

We realize that offshore operations schedules and planning can change rapidly. Our team will work to the client's schedule and respond to support the project in the most effective way. Our relatively small part of the project can easily result in big financial damage or gain for our clients. We, therefore, need to be flexible.

One point of contact

Our clients will have one point of contact for each yard. These persons operate directly under the group management of WIND and are easy to contact in case of urgent questions or requests.

We keep it local

We aim to work with people who live close to our yards. All non-cable-specific workers and equipment will be local, and our more experienced team will train and upskill these people in all roles, from coiler to operator to supervisor.

The WIND way

All yards work together under the same principles and management system. The project management and engineering of cable transfers, transports and logistics are mainly carried out from the head office in The Netherlands. This centralized management creates standard method statements, risk assessments and standard operating procedures for roll-out worldwide.

Cable on the move!

Bart Klemann

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Z-Bridge B.V.



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Z-Bridge has developed an innovative Bring-to-Work system. It enables the offshore industry to significantly reduce costs whilst increasing operational flexibility. The Bring-to-Work system operates with a telescopic arm mounted on a pedestal which is fully motion-compensated. It accommodates flexible landing heights, ranging from 8 up to 21 meters above the deck. It transfers up to 6 people or 1,000 kg cargo in a trolley driven over the telescopic arm. For heavier and larger objects, the system even has an integrated crane capable of lifting loads up to 3,000 kg. Because of its Limited size, the system is extremely suitable for deployment on smaller vessels, opening the offshore access market for a new type of vessel at a totally different price point. The system can be rented or purchased for full integration on vessel.

If your organization would like to save costs in its offshore access operations, whilst working with a company with a proven track record, we should definitely connect. Let's schedule a meeting so you can talk to one of our experts.

We are looking in to the possibility to expand our business to the US market, for this we would like to get in contact with Offshore wind developer, vessel owners and installation contractors. Our Bring-to-Work system can be swiftly mobilized from Europe, and can be operated from any suitable vessel.

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Holland Home of Wind Energy



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